

SUSTAINABLE PROCUREMENT POLICY

PURPOSE

Stratos' vision is for a healthy planet, an equitable world, and a sustainable future. Through our services, activities and operations, we work together to empower organizations to take real steps towards sustainability. This policy outlines Stratos' purchasing process and the sustainability expectations we have set for our suppliers to encourage improved sustainability performance and to reduce the environmental and social footprint of the goods and services we produce.

STRATOS' PURCHASING STEPS

- When a purchasing request is received, we assess whether the purchase is necessary, and we identify and assess alternatives to purchasing a new product (e.g. reuse, rental / lease, second-hand purchase, loan, sharing).
- In instances where a purchase is required (either a product or a service), we identify preferred attributes for the product or service, considering:
 - Environmental impact (e.g. carbon footprint, use of recycled /renewable materials, volume and type of packaging, paper source, durability, proximity of venue to target audience, etc.)
 - Social impact (e.g. fair trade, locally produced, etc.)
- Price differentials. Stratos will consider paying up to 20% more for a product or service that meets our sustainability preferences. When we are procuring goods or services on behalf of a client, we will discuss significant costs and attributes with them.
- We communicate the preferred attributes to suppliers and analyze purchasing options to make the most responsible selection. We record the results of our selection process to inform future decisions.

SUPPLIER EXPECTATIONS

Stratos seeks to develop working relationships and partnerships with organizations that share our commitment to sustainability. We require that all of our suppliers of goods and services ensure strict compliance with applicable laws and regulations. In addition, we encourage all of our suppliers to:

- Offer and promote environmentally and socially preferable products and services at competitive prices
- Set specific and measurable targets to improve the sustainability performance of their operations and practices and to communicate these targets and results publicly, and
- Consider the sustainability impacts of service delivery and take steps to reduce these impacts.

Stratos has communicated this policy to all staff and will continue to develop tools to support its implementation.

Approved on February 1st, 2010

D. Michael van Aanhout
President

